



Anowar Shahjahan is an independent “Merchant Banker” and “Entrepreneur and Business Development Strategist” leveraging 25+ years of experience as a dynamic multi-cultural international deal maker and financier.

As CEO of VERTX SYSTEMS, LLC - a business process outsourcing and software services company – he has coined co-branding, strategic and business development deals totaling in excess of \$235 million in business transactions for the Company and strategic partners.

Prior experience includes Quixi, Inc (\$28.5 million venture funded startup spin-off from INFONXX), managed and reorganized MasterCard's revenue systems \$330 million systems and bi-laws for 22,000 banks, set the course for successful IPO. Mr. Shahjahan worked at PepsiCo, Inc., United Aluminum, Aetna and a host of government, private and public companies with a track record of results.

Mr. Shahjahan is closely aligned with capital (institutional, pre-qualified investors and hedge funds) --- a full service investment banking outfit. Additionally, he is the architect for **Relationship Capital Holdings** --- (currently in formation). He has direct access to capital from offshore capital from Singapore markets --- minimum \$20 million investments and ability to invest a minimum of \$50 million investments in public oil & gas companies with market cap \$150 to \$300 million from a \$2.2 billion fund in New York City.

When does it make sense to hire investment bankers?

Our clients often debate this internally before they engage us. It makes sense when management understands the value of leveraging a firm which has risen over \$500 million for our clients across industry segments. The experiences to ensure our client’s needs are met, by providing the right investors and negotiate the terms, providing advice and conduct all due diligence for our clients and investors in a timely manner.

What is the cost?

The cost is a relative topic. What is the cost for management to take focus away from the company? What might be the cost of lost opportunities as key management is focused on raising capital verses directing the company’s growth? What is the cost of getting funds from the wrong sources of capital? What impact does it have on the organization when top talent leaves the organization while management is trying to raise capital? How real is the organizations ability to raise capital as and when they need it?

Our Clients: At least \$2 million in gross revenues, seeking capital between \$2 million to \$100 million. Ability to demonstrate top line growth; has compelling fundamentals and skilled management team with past experience of success.



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